



The Prominent Nationwide Cemetery Property Listing Service
THE CEMETERY EXCHANGE
Find Death-Care Information - Products - Services

866-754-6573

Before you complete the form below, please read and review these comments:

1. You can submit for a Direct Contact Regular, Private Regular, Direct Contact Featured, or Private Featured Listing from this form. Direct Contact means your phone number will be published on your listing. A Private Listing will have a private email that will direct inquiries to us. When we eliminate any spam or scam emails. Once we have determined that we have received a valid inquiry, we will release the telephone number we have on file and email you as to who you should be expecting a call from.
2. You can elect to pay via Check (*include your check/money order with this form when you mail back to us*) or you can elect to pay with a debit or credit card. We will **NOT** ask you to put your debit/credit card information on this form. We use PayPal as our third party merchant processor. You **DO NOT** need a PayPal account to pay with your debit/credit card. We use PayPal as our processor so we do not capture any of your debit/credit card information. We will send you an invoice directly from PayPal to the email address you provided on this form. You will make your payment directly from that PayPal invoice.
3. If you feel you made a mistake when you filled out your form, you can reply back from the acknowledgement email with any changes.
4. As soon as you receive your acknowledgement email, you can reply back and attach photos or cemetery map if you have any.
5. Your listing never expires. Your listing will also be posted to Facebook and Twitter and Pinterest.
6. We will never ask for a commission when your property sells. From time to time, sellers choose to share their sale with us and we are very grateful. But we will never ask and it is not a requirement.
7. We do **not** buy cemetery property.
8. We are human run and human edited. We do not send out autoresponders. We will respond with your acknowledgement as soon as possible.
9. **When you have changes to make, just email us** and we will be happy to make any changes for you. We do not allow self-editing.

10. When you sell your property or decide to remove it from the market, please let us know so we can mark your listing accordingly.

11. **Selling cemetery property takes a great deal of patience.** Cemetery property becomes valuable when there is a need and then it will depend on what a buyer is looking for. And with so many opting for cremation – it takes even longer.

Selling cemetery property is like selling your house. What separates your property from all the other properties listed? Be as descriptive as you can. Is your property near a cemetery feature like a waterfall, pond, lake, cemetery statuary? Is it in the shade? Is it on a hill? Is your property near a road (*very important for easy visitation*). If you have a mausoleum crypt - it is inside or outside? What is the level? The lower the level the more valuable and the more desirable.

You must do some upfront homework before you list...

A. Call your cemetery. Ensure that you have permission to sell your cemetery property on the open market. Some states require first right of refusal.

B. Ask the cemetery what they are selling like properties in your garden/section for today. This is the current value of your cemetery property. Once that value is known, our sellers will usually start their pricing at 20% below cemetery retail. Be sure to mention the current value in your comments.

C. Ask the cemetery what the availability is for property in your garden/section. This can be very important if there is limited to no availability. Buyers could have family/ancestors in your property area and have not been able to purchase from the cemetery. If this is the case, be sure to put this in your comments.

D. If you are no longer near your cemetery or it is not feasible to go to the cemetery when you do secure a buyer, ask the cemetery for paperwork that you can complete ahead of time. Each cemetery will have different requirements but can usually be handled via courier or fax.

E. Ensure that you have your original deed. If you do not, contact the cemetery and ask if they will require you to get a new deed before you sell your cemetery property. You don't want to go through the effort of securing a buyer and then find out that you cannot complete the transaction.

F. If you are considering making your property available for immediate need, be sure to ask the cemetery how long it will take them to transfer deed to a buyer. Remember, most buyers are in need of cemetery property because they have a death pending or one has occurred. If it is going to take the cemetery a week or more to transfer deed, you cannot make your property available for immediate need.

Please continue on the next page

Listing Submission Form

* Required field

* First Name: _____ * Last Name: _____

Street Address: _____

City: _____ State: _____ Zip: _____

* Contact Phone: _____

* Can Your Contact Phone Number Send and Receive Text Messages? Y/N

(This is for our internal information only)

* Email Address: _____

please ensure that your email address is correct.

Once your listing is added, we will send a confirmation along with your listing ID.

Please be sure to add thecemeteryexchange.com to your safe list

Type of Cemetery Property You Are Selling

Grave Space(s) Community Mausoleum (Crypt) Lawn Crypt

Cremation Niche Private Columbarium Cremation Bench

**Private Mausoleum

** (a private mausoleum is a standalone or single walk-in structure usually constructed for an entire family)

* Quantity: Asking Price: _____ Each? (Y/N)

Will you accept terms? (Y/N) (please note that we do offer a Layaway Program for buyers interested in obtaining cemetery property for pre-need only. There is no cost to the seller for using our layaway program – Let us know if you would like more information)

Will you pay the cemetery transfer fee? (Y/N)

Are vault(s) or outer burial container(s) included in this sale? (Y/N)

Are Opening & Closing Fee(s) included in this sale? (Y/N)

Are any Memorial(s) or Monument(s) included in this sale? (Y/N)

Please continue on the next page

***In the event of a natural disaster or emergency, would you be willing to donate your cemetery property to a family in need? [] (Y/N)**

*(This information **will not** be displayed on your property listing)*

Where is Your Cemetery Property Located?

Please Note** - Always check with your cemetery to ensure you have the authority and the permission to sell your property privately. Some cemeteries have different rules and regulations and you always want to make sure that you are compliant.

*** Cemetery Name:** _____

Cemetery Address: _____

City: _____ * **State:** _____ Zip: _____

Where in the cemetery is your property located?

Garden or Section Name: _____

(i.e. The Garden of The Good Shepard, Rest Garden, Garden of Peace, etc)

Section Number: _____ Lot Number: _____

****Space Numbers:** _____ ******(this is not the quantity but the actual number of each space.

Separate space numbers with a comma)

Be as descriptive as you can about your cemetery property and where it is located within the cemetery.

For Mausoleums and Cremation Niches: Be sure to include the building name or number, and the level your crypts or niches are located, and if you know what kind of crypts they are. i.e. Single, True Companion, Side by Side, Tandem, etc

Level 1 = Prayer Level 2 = Heart Level 3 = Eye Level 4 = Touch Levels 5 or higher = Heaven

Abbey or Westminster = 1 crypt just below floor level, 1 at floor level

Please continue on the next page

DESCRIPTION (use separate sheet(s) if necessary)

Will you make your cemetery property available for Immediate Need? [] (Y/N)

Do you have the **original** deed to the cemetery property you are selling? [] (Y/N)

Do you have photographs that you would like be part of your listing? [] (Y/N)

(If you have photos you will have the opportunity to send them to us once you receive our submission acknowledgement)

*** How did you hear about us?** _____

*** Listing Type:**

Direct Contact Regular (\$59.95) [] Direct Contact Featured (\$89.95) []

Private Regular (\$69.95) [] Private Featured (\$99.95) []

HOW WILL YOU BE PAYING?

I will be paying via check (enclosed) []

I will be paying via debit/credit card (please send me an invoice directly from PayPal) []

If sending a check, please enclose your check with your completed form and send to:

The Cemetery Exchange LLC
687 Oak Ridge Trace
Lawrenceville, GA 30044